

Housing Sales--2nd Quarter 2007

Source: Washoe County Assessor

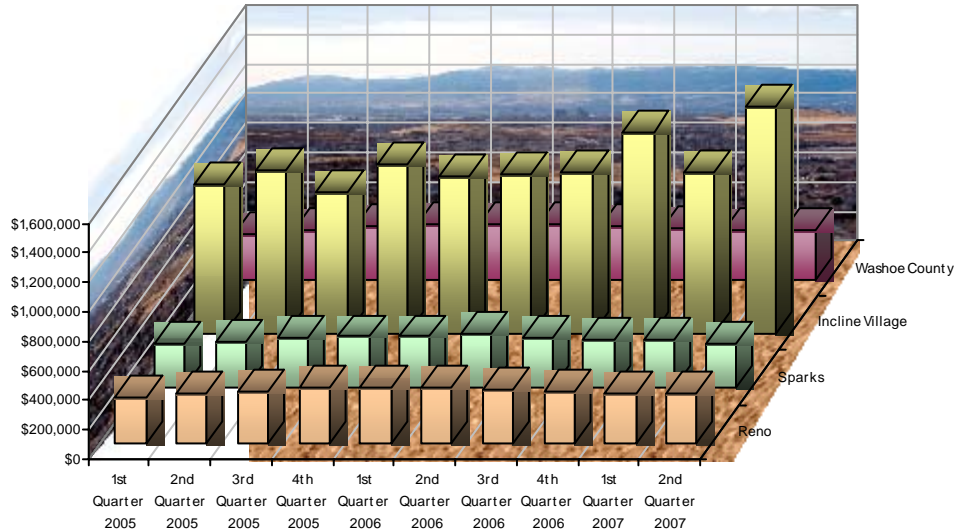
| Age of Structure | 2nd Quarter 2007 | | | | 1st Quarter 2007 | | | | Percent Change | | | 2nd Quarter 2006 | | | | Percent Change | | |
|---|------------------|--------------------|----------------------|-----------------------|------------------|--------------------|----------------------|-----------------------|-----------------|--------------------|-----------------------|------------------|--------------------|----------------------|-----------------------|-----------------|--------------------|-----------------------|
| | Number of Sales | Median Sales Price | Median Building SqFt | Median Price per SqFt | Number of Sales | Median Sales Price | Median Building SqFt | Median Price per SqFt | Number of Sales | Median Sales Price | Median Price per SqFt | Number of Sales | Median Sales Price | Median Building SqFt | Median Price per SqFt | Number of Sales | Median Sales Price | Median Price per SqFt |
| <i>Reno, Washoe County, Nevada</i> | | | | | | | | | | | | | | | | | | |
| Single Family Residence Sales | | | | | | | | | | | | | | | | | | |
| New | 301 | \$359,863 | 2,111 | \$173 | 322 | \$365,810 | 2,259 | \$172 | -6.5% | -1.6% | 0.2% | 477 | \$420,786 | 2,135 | \$192 | -36.9% | -14.5% | -10.2% |
| Existing | 551 | \$305,025 | 1,560 | \$203 | 493 | \$310,000 | 1,567 | \$200 | 11.8% | -1.6% | 1.7% | 767 | \$347,000 | 1,626 | \$218 | -28.2% | -12.1% | -6.9% |
| New & Existing | 852 | \$333,928 | 1,760 | \$193 | 815 | \$335,000 | 1,800 | \$189 | 4.5% | -0.3% | 2.1% | 1,244 | \$377,000 | 1,842 | \$206 | -31.5% | -11.4% | -6.5% |
| Condo Sales | | | | | | | | | | | | | | | | | | |
| New | 53 | \$260,500 | 1,310 | \$214 | 46 | \$249,900 | 1,160 | \$222 | 15.2% | 4.2% | -3.6% | 105 | \$296,886 | 1,344 | \$235 | -49.5% | -12.3% | -8.8% |
| Existing | 167 | \$192,600 | 963 | \$194 | 103 | \$167,650 | 1,017 | \$180 | 62.1% | 14.9% | 7.7% | 226 | \$204,000 | 1,033 | \$204 | -26.1% | -5.6% | -4.7% |
| New & Existing | 220 | \$224,900 | 1,104 | \$202 | 149 | \$195,450 | 1,073 | \$199 | 47.7% | 15.1% | 1.5% | 331 | \$260,500 | 1,160 | \$216 | -33.5% | -13.7% | -6.5% |
| <i>Sparks, Washoe County, Nevada</i> | | | | | | | | | | | | | | | | | | |
| Single Family Residence Sales | | | | | | | | | | | | | | | | | | |
| New | 208 | \$328,782 | 2,085 | \$153 | 189 | \$349,945 | 2,340 | \$151 | 10.1% | -6.0% | 1.7% | 291 | \$410,133 | 2,290 | \$188 | -28.5% | -19.8% | -18.6% |
| Existing | 233 | \$285,000 | 1,508 | \$189 | 186 | \$280,000 | 1,501 | \$185 | 25.3% | 1.8% | 2.3% | 317 | \$325,000 | 1,670 | \$203 | -26.5% | -12.3% | -7.1% |
| New & Existing | 441 | \$302,720 | 1,830 | \$173 | 375 | \$326,183 | 1,977 | \$172 | 17.6% | -7.2% | 0.5% | 608 | \$370,000 | 1,932 | \$197 | -27.5% | -18.2% | -12.2% |
| Condo Sales | | | | | | | | | | | | | | | | | | |
| New | 8 | \$298,995 | 1,517 | \$196 | 9 | \$282,250 | 1,517 | \$186 | -11.1% | 5.9% | 5.6% | 0 | \$0 | 0 | \$0 | 0.0% | 0.0% | 0.0% |
| Existing | 33 | \$186,000 | 1,149 | \$171 | 33 | \$187,750 | 1,111 | \$175 | 0.0% | -0.9% | -2.4% | 39 | \$185,000 | 958 | \$192 | -15.4% | 0.5% | -11.0% |
| New & Existing | 41 | \$208,450 | 1,228 | \$180 | 42 | \$203,000 | 1,143 | \$182 | -2.4% | 2.7% | -1.1% | 39 | \$185,000 | 958 | \$192 | 5.1% | 12.7% | -6.1% |
| <i>Incline Village, Washoe County, Nevada</i> | | | | | | | | | | | | | | | | | | |
| Single Family Residence Sales | | | | | | | | | | | | | | | | | | |
| New | 0 | \$0 | 0 | \$0 | 1 | \$1,423,347 | 2,770 | \$514 | -100.0% | -100.0% | -100.0% | 0 | \$0 | 0 | \$0 | 0.0% | 0.0% | 0.0% |
| Existing | 43 | \$1,537,500 | 2,966 | \$470 | 37 | \$1,037,500 | 2,607 | \$452 | 16.2% | 48.2% | 4.0% | 36 | \$1,083,000 | 2,528 | \$478 | 19.4% | 42.0% | -1.6% |
| New & Existing | 43 | \$1,537,500 | 2,966 | \$470 | 38 | \$1,100,000 | 2,616 | \$454 | 13.2% | 39.8% | 3.7% | 36 | \$1,083,000 | 2,528 | \$478 | 19.4% | 42.0% | -1.6% |
| Condo Sales | | | | | | | | | | | | | | | | | | |
| New | 2 | \$1,394,121 | 2,863 | \$514 | 3 | \$1,416,291 | 2,770 | \$511 | -33.3% | -1.6% | 0.5% | 1 | \$1,361,020 | 2,694 | \$505 | 100.0% | 2.4% | 1.7% |
| Existing | 33 | \$623,500 | 1,502 | \$431 | 27 | \$575,000 | 1,645 | \$385 | 22.2% | 8.4% | 11.8% | 39 | \$618,325 | 1,460 | \$421 | -15.4% | 0.8% | 2.2% |
| New & Existing | 35 | \$625,000 | 1,536 | \$447 | 30 | \$585,000 | 1,722 | \$387 | 16.7% | 6.8% | 15.3% | 40 | \$628,650 | 1,468 | \$423 | -12.5% | -0.6% | 5.5% |
| <i>Washoe County, Nevada</i> | | | | | | | | | | | | | | | | | | |
| Single Family Residence Sales | | | | | | | | | | | | | | | | | | |
| New | 621 | \$349,975 | 2,133 | \$165 | 634 | \$361,103 | 2,341 | \$166 | -2.1% | -3.1% | -0.7% | 872 | \$416,015 | 2,259 | \$191 | -28.8% | -15.9% | -13.3% |
| Existing | 1,085 | \$312,000 | 1,630 | \$203 | 936 | \$315,000 | 1,632 | \$200 | 15.9% | -1.0% | 1.1% | 1,479 | \$348,500 | 1,650 | \$219 | -26.6% | -10.5% | -7.5% |
| New & Existing | 1,706 | \$330,000 | 1,832 | \$189 | 1,570 | \$337,500 | 1,917 | \$186 | 8.7% | -2.2% | 1.3% | 2,351 | \$376,181 | 1,884 | \$206 | -27.4% | -12.3% | -8.3% |
| Condo Sales | | | | | | | | | | | | | | | | | | |
| New | 64 | \$280,725 | 1,330 | \$213 | 58 | \$265,000 | 1,317 | \$216 | 10.3% | 5.9% | -1.3% | 106 | \$298,772 | 1,348 | \$235 | -39.6% | -6.0% | -9.4% |
| Existing | 234 | \$205,000 | 1,127 | \$202 | 163 | \$197,500 | 1,111 | \$187 | 43.6% | 3.8% | 8.0% | 306 | \$217,000 | 1,044 | \$213 | -23.5% | -5.5% | -5.2% |
| New & Existing | 298 | \$239,900 | 1,175 | \$205 | 221 | \$218,500 | 1,127 | \$200 | 34.8% | 9.8% | 2.2% | 412 | \$263,000 | 1,160 | \$219 | -27.7% | -8.8% | -6.5% |

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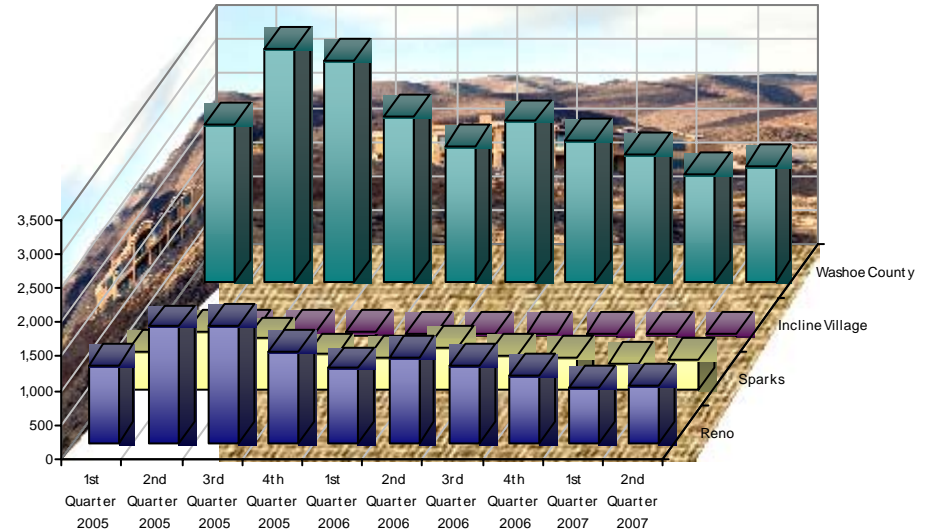
Median Sales Price

New & Existing Single Family



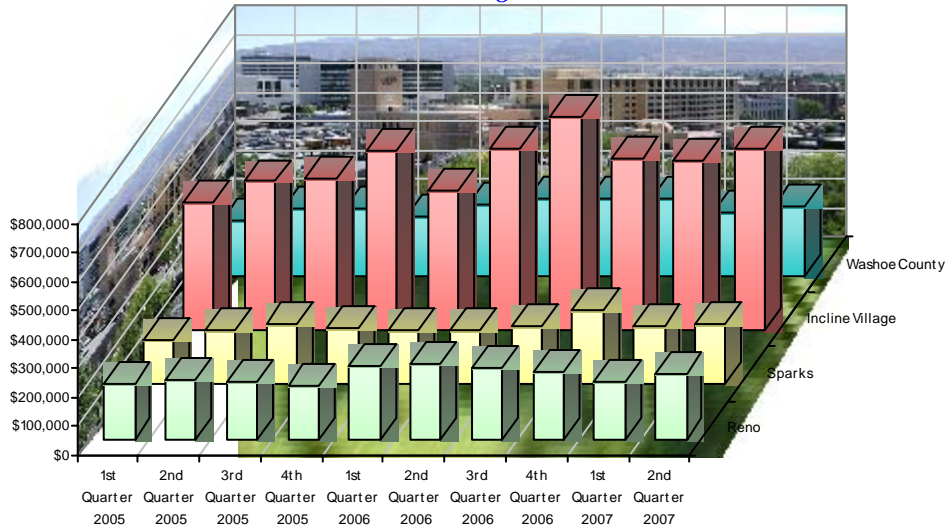
Number of Sales

New & Existing Single Family



Median Sales Price

New & Existing Condos



Number of Sales

New & Existing Condos

